



**Do you find that competing priorities, miscommunication and conflict are impacting your practice's morale—and profitability?
Are you frustrated that your practice reality doesn't match your vision?**

Dentistry is plagued by an undermanagement epidemic. There is a common discomfort in holding team members accountable — not because of a lack of desire but due to lack of a system. Explore a tried and true management system that fosters team responsibility and accountability across the board, from goals to results, front desk to chairside.

Introduction to EOS

WHAT

In this transformative, interactive course, participants will define and organize the team's core accountabilities and gain strategies for incorporating a goal-oriented culture into the practice. By employing the Entrepreneurial Operating System (EOS), Genevieve will teach participants to evaluate the six key components of their business: Vision, People, Data, Issues, Process, and Traction.

Leadership Abilities and Tools for Practice Accountability

HOW

A culture of achievement and accountability doesn't build itself; leaders and teams need competencies and tools to succeed. This course covers the full spectrum.

Participants will learn essential leadership abilities including documentation, development, and management practices to support ongoing success. The entire team will gain invaluable tools for holding each other accountable for success.

Leadership Abilities

- ✓ Simplify
- ✓ Delegate
- ✓ Predict
- ✓ Systemize
- ✓ Structure

Tools for Accountability

- ✓ The Accountability Chart
- ✓ Rocks
- ✓ Meeting Pulse
- ✓ Scorecard
- ✓ Vision/Traction Organizer

LEARNING OBJECTIVES:

- Discover the nuts and bolts of a proven management operating system for your practice
- Identify the importance of vision and goals
- Pinpoint critical leadership competencies and skills
- Gain tools that create accountability without conflict
- Understand the importance of frequent communication
- Articulate the responsibilities, accountabilities, and goals for each role in the practice

Suggested Audience: Dentist & Team, Practice Owner
Suggested Format: Full or Partial Day; Lecture, Workshop

